

March 15th, 2014

Statera Capital invests in and partners with companies to provide project development, deal structuring, and capital raising services throughout Sub-Saharan Africa.

We are approved as an Originator by the Overseas Private Investment Corporation (OPIC) and work closely with US-EXIM bank, the development and export banks of the United States, other development institutions, private equity, venture capital, banks, and other capital providing institutions throughout the African continent.

The Statera Capital team consists of individuals from banking, government, and industry on the ground in satellite offices across selected African nations including: Tanzania, Ethiopia, South Africa, Nigeria, Ghana, Ethiopia, Namibia, and South Sudan.

The following are active projects engaged by Statera Capital throughout the continent.

ACTIVE PROJECTS

South Africa

- **Fibre Optic Provider – seeking \$60 million USD in equity** – Statera Capital is the financial advisor to a provider of dark fibre that owns patents to technology that is 3 times cheaper and 5 times faster than the only other competitor in the market. The Company has received investment since 2009 in the amount of \$15 million USD and installed 525 km of fibre in a single municipality. The Company seeks additional equity to match with debt and deliver on executed contracts mobile telecom operators, municipal offices, and large corporates. Gross profit and EBITDA after install are 98% and 70% respectively. Equity IRRs are projected over 30% on dividends with built in exits possible through share buybacks.
- **Biodiesel Refinery Developer – seeking \$100 million USD debt and equity** – Statera Capital is serving as the financial advisor to a consortium of local developers and one of the largest producing US-based waste-oil-to-biodiesel refineries. The consortium seeks to replicate a 10 thousand ton US facility in South Africa and is seeking \$100 million in equity and debt for construction. The company has land allocated from the government, agreements to purchase waste vegetable oil, proven technology tested over 30 times, a strong management team, and an off take agreement for their entire production. Anticipated regulations in South Africa require a percentage of diesel fuel sold in the country to be biodiesel yet there presently exists no industrial capacity in-country to meet this requirement. The Company has secured \$3 million USD in predevelopment capital and is seeking debt and equity for construction with projected IRR over 30%.

Nigeria

- **Local Content Financing and Procurement – business expansion and trade finance** – Statera Capital has a strategic relationship with one of the largest International Oil Companies in Nigeria with projected local content spend of \$5 billion. Statera Capital is providing international procurement and financing for Nigerian small and medium sized enterprises with purchase orders from IOCs. News story: <http://allafrica.com/stories/201209170282.html>
- **Fish Farming - seeking \$2 million USD in equity** – Statera Capital is serving as a financial advisor to a US team of 2nd generation fish farmers who seek to replicate an existing fish farm in established land in Nigeria. The Company has invested \$1.5 million USD thus far and is seeking \$2 million USD to match with OPIC debt. IRRs on equity investment are above 30% on a 5 year basis.

Ethiopia

- **Solar Powered Street Lights - \$125 million USD trade finance** – Statera Capital is serving as a financial advisor to municipalities in Ethiopia seeking to power roads and highways with efficient solar powered street lights.
- **Grain Silos - \$40 million USD trade finance** – Statera Capital is serving as a financial advisor to a US company exporting grain silo technology and equipment to process, store, and distribute grain in Ethiopia in order to reduce inflationary pricing shocks and increase food security.
- **Solar Home Systems** - Statera Capital is developing an import and distribution business for solar home systems in Ethiopia.
- **Bamboo Processing** – Statera Capital is developing agriculture land with indigenously grown bamboo into various oils, pellets, and other exported products using bamboo's viability in over 2,000 products.

Tanzania

- **Rural Electrification Advisory – seeking hydro, solar, biomass EPC contractors and equity and debt investors** - Statera Capital is working in an advisory capacity with the World Bank to unlock foreign and domestic investment in over 126 rural electrification projects throughout Tanzania. Capital is needed from \$200 thousand USD for project development through \$10 million for construction equity with IRRs above 20% in defined government and subsidy schemes.
- **Private Equity Conferences - seeking sponsors and participants** - Statera Capital is developing a series of conferences around private equity and venture capital investment in Tanzania in collaboration with local sponsors.
- **Export Finance – seeking Tanzanian exporters** - Statera Capital has developed financial products to serve exporters in Tanzania that have qualified buyers from abroad but do not have local collateral to meet bank requirements.
- **Commercial Real Estate – seeking equity investors minimum \$100 thousand USD** - Statera Capital is exploring development of several commercial real estate properties throughout Tanzania where less than 3% of the country is surveyed. Capital is needed from \$100 thousand USD to \$1 million USD for acquisition and development of various housing estates.

Burundi

- **Fish Farming - seeking \$3 million USD equity or donation** - Statera Capital is serving as the financial advisor to a project developer with commitments for \$7 million USD in debt to establish a commercial fish processing facility in Burundi to reduce spoilage and waste on inland sales of fish products.

South Sudan

- **20 MW Solar-Diesel Power Generation - seeking \$90 million USD debt and equity for construction** - Statera Capital is serving as the financial advisor to a project developer with an executed PPA for 20 MW of solar-diesel hybrid in Juba, South Sudan at a price floor of 35 US cents. Significant equity returns on mitigated political and environmental risk factors.

Ghana

- **Modern Medical Imaging and Cancer Treatment Center - seeking \$15 million USD in debt and equity** – Statera Capital is serving as the financial advisor to an existing medical imaging company that has successfully served over 6,000 patients in Ghana. The Company is seeking to expand its footprint to include a second imaging center and to create the first modern diagnostic and cancer treatment center to serve the over 42 million urbanites within 1 day overland journey to Accra. The Company has generated revenues of \$1.5 million USD, successfully secured licenses and land valued at \$2 million USD, and is seeking expansion capital and debt and equity for equipment and construction.

PORTFOLIO OF PRODUCT AND INVESTMENT SUITES

Statera Capital represents a number of US and international firms with technologies and product offerings that can be linked with low interest rate (approximately 2% in USD for 5 years) trade financing for sale or lease throughout Sub-Saharan Africa.

- **For Construction, Mining, Oil Servicing, or Agriculture Companies**
 - Energy systems to increase capacity and reduce reliance and expense on diesel fuel
 - Worker housing systems and solutions
 - Portable drinking water systems
 - Leases on earth moving equipment and spare parts

- **For Mobile Telecom Companies**
 - Fuel independent mobile telecom towers – technology, security, low interest rate financing, logistics, and maintenance to reduce dependency on diesel fuel and generate significant financial returns

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